



Authorized DURABOOK Partner Program

Your success is our goal



DURABOOK has experienced year-over-year growth, enabling us to create more opportunity for our partners. Joining our Partner Program gives you a comprehensive set of marketing and technical benefits to help your business grow quickly and create competitive advantage.

Partner types personalized to you.

Partnership tiers are designed to provide a series of benefits.



Benefits at a Glance.

In addition to DURABOOK's cutting-edge innovation and proven technology, its partners also benefit from the following commitments:

- ▶ DURABOOK is 100% channel focused.
- ▶ DURABOOK has chosen to partner with a select group of partners, so you can be assured that our products won't be over-distributed.
- ▶ Our pricing structure is designed to provide a higher profit margin to our partners compared to our competitors.
- ▶ DURABOOK's extensive engineering and design capabilities mean partners can easily customize solutions to each customer's needs
- ▶ DURABOOK is committed to playing a constructive and fully supportive role in order for our partners to grow and generate leads (Benefits may differ by tiers):
 - ✓ Access to sales & marketing assets, training, technical support and events.
 - ✓ Dedicated access to partner portal to help you sell more.
 - ✓ Special promotions and incentive programs that help to drive more sales.
 - ✓ Get rewarded from deal registration with additional discounts.
 - ✓ Benefits from pre-qualified leads as additional revenue.
 - ✓ Profit from our marketing development funds to push your business further.

Become A Partner Today

Get started and register now at

www.durabook.com/us/partners